



**Indira Gandhi National Open University
Campus Placement Cell
Maidan Garhi, New Delhi-110068**

**Campus Placement Drive for AXIS Bank Limited at Convention
Centre, IGNOU Campus, October 09, 2018 at 10.00 am.**

Job Description

Positions

Business Development Executive (BDE)

Nature of Employment

On rolls of the Bank

Number of Vacancies

Vacancies: 100 plus

Key Responsibilities

- To acquire new Bank customers and pursue new business relationships
- To fulfil KYC norms
- To reach out to High Net-worth individuals
- To increase the customer base by developing business relationship with current customers

Key Skills

- Presentable, Good communication skills,
- Good interpersonal skill,
- High sales orientation for achieving numbers,
- Proactive and creative, ability to work under pressure

Conveyance Requirement

Two wheeler preferable, Driving License must

Salary & Incentives

Rs. 13, 700/- p.m. It includes a sum of Rs. 800/- pm. For meeting conveyance expenses.
CTC –Rs. 1.90. LPA

Incentive: one can earn a maximum incentives upto Rs. 7,20,000/-pa. (Rs. 60,000/-p.m.)

Work Experience

Candidate having experience in BFSI sectors will be preferred. Candidates from other service industries like Hotel, Pharma, IT etc. having flair for sales are welcome to apply.

Academic Qualification

Minimum Graduate

Age Criteria

Upto 26 Years (Freshers Preferred)

Posting Location

Anywhere in your circle

Career Path

Well-defined career path with an opportunity to have fast career progression in the Bank as below:-

BDE – Officers-Sales- Assistant Manager Sales- Deputy Manager (BSM/RM/FDO)–Manager-Senior Manager (RM/BSM/Ops. Head/Branch Head)- Assistant Vice President..... Can reach at AVP level in 10 years.

Selection Process

Personal Interview

IMPORTANT NOTE:

A brief introductory session of the company highlighting company profile, job requirements, CTC etc. will be conducted before the placement drive.

The students are required to join immediately, as these are urgent openings. Students are required to carry **two copies of their resume** and IGNOU ID Card at the time of interview

For further information, please contact:

- (i) Mr. Abhisekh Kala - 7895794578 & Deepali - 9588347165 for Axis Bank Ltd.
And/or
- (ii) Director's office (CPC) at 29571114/29536867.

(Prof. B. B. Khanna)
Director (Campus Placement Cell)

